

IBM STUDY PLAN (Part-Time)

PART TIME 180 credits	YEAR 1		YEAR 2		YEAR 3		YEAR 4		TOTAL CREDITS
	S1	S2	S3	S4	S5	S6*	S7*	S8*	
Management	Business Management, Law & Society	9 ECTS	Project Management	6 ECTS	Supply Chain Management	3 ECTS	Strategic Management	3 ECTS	24
Economics			Economics	9 ECTS	International Trade & Law	6 ECTS	International Affairs in Business (ELECTIVE)	5 ECTS	20
Finance & Accounting	Accounting	9 ECTS			Corporate Finance	6 ECTS	International & Sustainable Finance (ELECTIVE)	5 ECTS	20
Marketing	Marketing	6 ECTS			Sales & Marketing Management	3 ECTS	Digital Marketing (ELECTIVE)	5 ECTS	14
People, Culture & Communication	Leadership & Culture	6 ECTS	Human Resources	3 ECTS	Organizational Behaviour	3 ECTS			12
Data & Technology			Communication & Language	6 ECTS	Business Class in Spanish/German	3 ECTS	Negotiation, Persuasion & Influence (ELECTIVE)	5 ECTS	14
Business Research	Quantitative Methods I	6 ECTS	Data Analytics	6 ECTS	Digital Business Processes & Enterprise Systems	3 ECTS	Programming & Algorithmic Thinking (ELECTIVE)	5 ECTS	14
Professional Development	Logic & Critical Thinking	3 ECTS	Quantitative Methods II	3 ECTS	Quantitative Methods III	3 ECTS	Research Methods**	3 ECTS	9
Minor							Bachelor Thesis**	12 ECTS	18
ECTS (per year)		39 ECTS	42 ECTS		42 ECTS		57 ECTS		180 ECTS

Note: this study plan is subject to modification

*Semesters when it is possible to participate in an international exchange program

**Mandatory module for all students, even those away on international exchange