Learning Agreement – Package 2

The purpose of the Learning Agreement is to provide a transparent and efficient preparation of the study period abroad and to ensure that the student will receive recognition in his/her degree for the courses successfully completed abroad. By signing this document, the student, the home institution and the host institution confirm that they approve the Learning Agreement and that they will comply with all the arrangements agreed by all parties. Home and host institutions undertake to apply all the principles of the Erasmus Charter for Higher Education and/or the SEMP Charter relating to mobility for studies (and potential principles agreed in the Inter-Institutional Agreement). The host institution confirms that the courses listed in Table A are in line with its course catalogue and should be available to the student. The home institution commits to recognise all the credits or equivalent units gained at the host institution for the successfully completed courses and to count them towards the student's degree. Any exceptions to this rule are documented in an annex of this Learning Agreement and agreed by all parties. The student and the host institution will communicate to the home institution any problems or changes regarding the study programme, responsible persons and/or study period.

Student	Last name(s)	First name(s)	Date of birth
	E-mail	**Study cycle**	**Field of study at HEG**
		Bachelor	IBM (International Business Management, taught in English)

Sending Institution	Name of institution	Faculty/Department or Study Programme	City and Country
	Erasmus Code	**First and last name of contact person**	**E-mail**

Receiving institution	Name of institution	Faculty/Department or Study Programme	City and Country
	HES-SO Haute école spécialisée de Suisse occidentale	Haute école de gestion de Genève (HEG)	Geneva - Switzerland
	Erasmus Code	**First and last name of contact person**	**E-mail**
	CH DELEMON02	Benoît Epron	benoit.epron@hesge.ch

Planned period of the mobility	from [dd/mm/yyyy] _____ to [dd/mm/yyyy] _____	This LA refers to: autumn semester

All parties must sign the Learning Agreement before the start of the mobility. It is not compulsory to circulate a paper document to collect original signatures. Scanned copies of signatures or digital signatures may be accepted, depending on the national legislation or institutional regulations. Table A states the courses to be attended at the receiving institution and the number of ECTS credits (or equivalent) to be awarded upon successful completion.

Table A: Courses to be attended at the Receiving Institution		
Course unit code and title	**Language of instruction**	**Credits** (ECTS or equivalence)
30122 Global HR Management	English	3
30123 International Supply Chain	English	2
30222 Financing and Valuation	English	2
30321 Market Research Fundamentals	English	3
30323 Channel Management	English	2
30521 International Trade	English	2
30522 International Relations	English	2
30831 English Communication 3	English	2
French courses – Alternative course for French native speakers		
☐ 30824a French for non-native speakers (A1) 2 TRUE beginners ☐ 30824b French for non-native speakers (A1) 2 FALSE beginners ☐ 30824 French for non-native speakers (A1-2) 2 Intermediate B2 ☐ Alternative course for French native speakers:	French / English	2
2 electives out of 4 to be confirmed by HEG coordinator upon registration (course code + title)		
Elective 1: ☐	English	5
Elective 2: ☐	English	5
Elective 3: ☐	English	5
Elective 4: ☐	English	5
	Total	**30**

During the mobility period: exceptional changes

Exceptional changes to the courses listed in Table A have to be approved by the student, the responsible person in the home institution and the responsible person in the host institution by email or signature. Any changes should be clearly documented in a new Learning Agreement and should be done as early as possible after the beginning of the courses.

Student
Place, date: _____ Signature: _____

Responsible contact person at the home institution
Place, date: _____ Signature: _____

Responsible contact person at the host institution
Place, date: _____ Signature: _____