

DESCRIPTION OF ELECTIVE COURSE

Name of the school : Haute école de gestion de Genève	Academic Year: 2025-2026
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FIRST PART: DESCRIPTION OF MODULE	
1. Domain	Business and Services
2. Department	International Business Management
3. Course name	Commodity Trading Physical Operations II
4. Code	31014
5. Type of education	<input checked="" type="checkbox"/> Bachelor <input type="checkbox"/> Master <input type="checkbox"/> MAS <input type="checkbox"/> <input type="checkbox"/> DAS / CAS / single days
6. Number of ECTS Credits	5
7. Prerequisites	<input checked="" type="checkbox"/> Validation of the modules in semesters 1 and 2 <input checked="" type="checkbox"/> Attendance of the modules in semesters 3 and 4 for full-time students, and semesters 5 and 6 for part-time students <input type="checkbox"/>
8. Teaching language	<input type="checkbox"/> French <input type="checkbox"/> German <input checked="" type="checkbox"/> English <input type="checkbox"/> Other:
9. Objectives	<p>This program will build on the previous semester and Commodity Trading Physical Operations I.</p> <p>Topics will be covered in more detail with the opportunity to investigate real life problems and go through step-by-step examples.</p> <p>More examples of operational risks will be explored to provide the students with the knowledge to be able to solve practical problems faced on the job,</p>

10. Contents <i>(General themes and descriptions, the accurate content may change)</i>	<p>This course will in more detail the following:</p> <ul style="list-style-type: none"> ➤ Key international trade flows and how these are changing ➤ Current and future changes in Commodity Trading ➤ Changing structure of companies & New actors ➤ Sustainability & Renewable focus ➤ The impact of traceability & decarbonization on physical trading operations ➤ A detailed walkthrough of a deal from extraction to final distribution ➤ Documentation i.e., Bills of Lading (BL), Letters of Credit (L/C) ➤ Incoterms part II ➤ Chartering & Shipping Operations part II ➤ Laytime & Demurrage Insurance the calculations ➤ How trading houses finance deals ➤ Compliance for operations ➤ Additional Operational Risks, the types, market players and structures and day to day handling
11. Evaluation	<p>The grading of the module shall be based on:</p> <ol style="list-style-type: none"> 1. A written exam in week 15 of the semester; and/or 2. Mid-term assessments during weeks 1 to 14 according to the decision of the instructor.
12. Remediation/repetition	<p><input checked="" type="checkbox"/> Compulsory remediation if the module grade is between 3.5 and 3.9 / 6. When subject to a remediation, only the grade of the remedial exam will be taken into account (maximum grade 4.0). A repeated module cannot benefit from a remedial exam.</p> <p><input type="checkbox"/> No remediation</p>
13. Coordinator / main instructor	<p>Richard Watts</p>
SECOND PART: LOCATION OF THE MODULE IN THE STUDY PLAN	
14. Level	<p><input type="checkbox"/> Basic module <input type="checkbox"/> Advanced module <input checked="" type="checkbox"/> Specialized module <input type="checkbox"/> Other:</p>
15. Characteristics	<p><input checked="" type="checkbox"/> Module is mandatory (which could lead to final dismissal from the program, cf. art.15, al.1, « Statut des étudiant-e-s bachelor »)</p>
16. Type	<p><input checked="" type="checkbox"/> Main module <input type="checkbox"/> Module linked to main module <input type="checkbox"/> Optional module <input type="checkbox"/> Other:</p>
17. Time organization	<p> <input checked="" type="checkbox"/> Module over 1 semester <input type="checkbox"/> Module over 2 semesters <input checked="" type="checkbox"/> Spring semester <input type="checkbox"/> Fall semester <input type="checkbox"/> Other </p>